

PHILIP MORRIS U. S. A.
INTER-OFFICE CORRESPONDENCE
RICHMOND, VIRGINIA

To: • Paul Gauvin
From: • L. C. Jennings
Subject: • PHILIP MORRIS LEAF GRADES

Date: March 5, 1980

I am sending you a list of P.M. packing and book grades for our U.S. flue-cured and burley purchases. Each grade's stalk position is indicated as well. Also a copy of our oriental blend (MT Turkish) which shows the percentages of each component is being sent to you.

Grades BOS and FOS should be mentioned, however since these grades represent a composite blend and varys from year to year a breakdown of the blend composition has not been supplied.

It should be noted that grades P03, 40, C7 and C9, ^{are} called contract grades which are purchased and processed for Philip Morris by Universal Leaf.

In order for everyone to get a better understanding of how our blends are developed and what tobaccos compose our blends, we should meet again to discuss this matter. Please call me and we can arrange a time most convenient for everyone.

L. C. Jennings
Larry C. Jennings
Leaf Department

/kcb

2059264000